



Pricing Proposal

Prepared for: KSM

Date: February 25, 2026

PROJECT: ACME SHUTTLE LOADS

Based on the operational parameters provided, the following dedicated solution is proposed. This pricing is designed to provide guaranteed capacity with a dedicated fleet configuration.

OPERATIONAL PROFILE

Estimated Volume 20.0 Loads/Wk	Miles per Load 200 mi/load
Equipment Config 2 Tractors / 5 Trailers	Service Schedule 5 Days/Wk
Route —	Weekly Miles 4000 mi

PRICING SCHEDULE

Description	Details	Rate
Linehaul Rate	Per Load	\$785.00
Fuel Surcharge	Per Mile	\$0.45



Weekly P&L Proforma

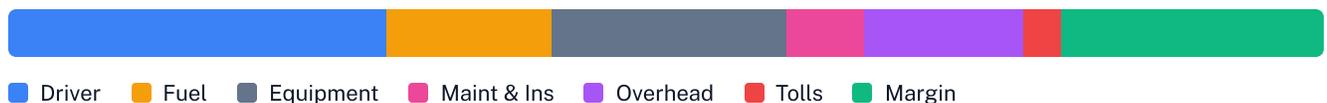
KSM - ACME Shuttle Loads

CARRIER USE ONLY — This proforma is for internal carrier analysis and should not be shared with customers.

WEEKLY INCOME STATEMENT

LINE ITEM	AMOUNT	PER LOAD	PER MILE	% OF REV
REVENUE				
Base Revenue	\$15,700	\$785.00	\$3.93	89.7%
Fuel Surcharge	\$1,800	\$90.00	\$0.45	10.3%
Total Revenue	\$17,500	\$875.00	\$4.38	100.0%
OPERATING EXPENSES				
Driver Wages & Benefits	\$5,034	\$251.70	\$1.26	28.8%
Fuel	\$2,200	\$110.00	\$0.55	12.6%
Equipment (Fixed)	\$3,114	\$155.70	\$0.78	17.8%
Maintenance & Insurance	\$1,031	\$51.55	\$0.26	5.9%
Overhead / G&A	\$2,115	\$105.75	\$0.53	12.1%
Tolls	\$500	\$25.00	\$0.13	2.9%
Total Operating Expenses	\$13,994	\$699.70	\$3.50	80.0%
NET OPERATING MARGIN	\$3,506	\$175.30	\$0.88	20.0%

COST BREAKDOWN



REVENUE
\$17,500

OPERATING COST
\$13,994

NET MARGIN
\$3,506
20.0%



Monthly P&L Proforma

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MONTHLY INCOME STATEMENT (4.33 WEEKS)

LINE ITEM	AMOUNT	PER LOAD	PER MILE	% OF REV
REVENUE				
Base Revenue	\$67,981	\$785.00	\$3.93	89.7%
Fuel Surcharge	\$7,794	\$90.00	\$0.45	10.3%
Total Revenue	\$75,775	\$875.00	\$4.38	100.0%
OPERATING EXPENSES				
Driver Wages & Benefits	\$21,797	\$251.70	\$1.26	28.8%
Fuel	\$9,526	\$110.00	\$0.55	12.6%
Equipment (Fixed)	\$13,484	\$155.70	\$0.78	17.8%
Maintenance & Insurance	\$4,464	\$51.55	\$0.26	5.9%
Overhead / G&A	\$9,158	\$105.75	\$0.53	12.1%
Tolls	\$2,165	\$25.00	\$0.13	2.9%
Total Operating Expenses	\$60,594	\$699.70	\$3.50	80.0%
NET OPERATING MARGIN	\$15,181	\$175.30	\$0.88	20.0%

MONTHLY REVENUE VS COST



MONTHLY REVENUE

\$75,775

OPERATING COST

\$60,594

NET MARGIN

\$15,181

KEY METRICS

Cost Per Mile
\$3.50

Revenue Per Mile
\$4.38

Breakeven Rate
\$609.73

Annual Projection
\$182,312

Generated by FreightMath Dedicated Pricing Calculator. Valid for 30 days.
This proforma is based on estimates and assumptions provided. Actual results may vary.
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